



ECHO SALESFORCE SERVICES



CUSTOM IMPLEMENTATION

Salesforce custom implementation allows companies to digitize sales, marketing and customer service processes to address business challenges.

DATA MIGRATION

Salesforce data migration is a process of moving data to other platforms to automatize, customize and create reliable data sources.

DATA INTEGRATION

Salesforce integration is a process that establishes and manages communication through a software, between a Salesforce CRM and other systems.

MARKETING AUTOMATION

Marketing automation is a set of tools that enables to simplify and streamline responsibilities of modern marketing and sales roles.

BUSINESS ANALYTICS

Salesforce Business Analytics uses business intelligence software to bring coherence to disparate data sources.

Visit echots.com for more information

sales@echots.com

ECHO SALESFORCE SERVICES



ECHO has been a proud Salesforce.com and Salesforce.org partner for **16 years**. We specialize in custom implementations, data migrations, development support, marketing automation, integrations with third-party apps, and business analytics.

ECHO has worked on over **200 Salesforce projects** (and more than **500 software projects** involving different technologies) serving firms ranging in size from **5-5000 employees**, both in the US and Europe.

INCREASE SALES
PRODUCTIVITY BY

38%

INCREASE LEAD
CONVERSION RATE

32%

INCREASE SALES
REVENUES BY

28%

WIN RATE

26%

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“I appreciate both the technical skill and client service of the ECHO staff. I can count on ECHO to know the technology, prepare and plan the work, and keep me informed of the progress. They have been true partners for us through multiple business cycles and transitions from project ramp-up to maintenance support.”

SCOTT STRAIT

FOUNDER & CTO, RETIREONE



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